

# 一介紹銀級晉階計劃一

# — Introducing Silver Bound—

#### 銀級晉階獎金是甚麼?

它是一個簡單和可實現的獎金計劃,為會員提供一路晉升至銀級的藍圖 — 以及賺取現金獎勵的機會。當會員達成指定級別規定的時間、下線與組織銷售業績(OGV)要求,即可獲得基本獎勵積分或現金獎勵。維持指定級別的時間越長,獲得的獎勵就越豐厚!

#### What is Silver Bound?

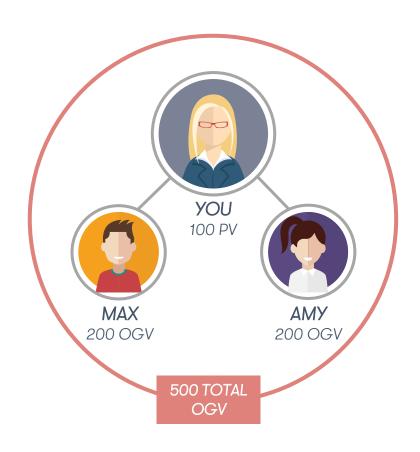
Silver Bound is a simple, achievable program that gives members a road map for ranking up to Silver—plus the opportunity to earn cash incentives. Enjoy Essential Rewards points or cash bonuses when you meet the time, leg, and Organization Group Volume (OGV) requirements at any of the featured ranks. The longer you maintain your rank, the more we'll reward your efforts!

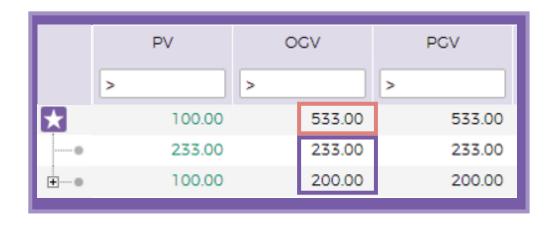
STAR	SENIOR STAR	EXECUTIVE	SILVER
2 MONTHSTO HIT STAR*	3 MONTHS TO HIT SR.STAR*	MONTHS TO HIT EXECUTIVE*	4 MONTHSTO HIT SILVER*
2 LEGS @200 OGV EACH	2 LEGS @500 OGV EACH	ADDITIONAL LEG @ 500 OGV**	ADDITIONALLEG  a 1K OGV**
500 TOTAL OGV	2K TOTAL OGV	4K TOTAL OGV	10K TOTAL OGV
MAINTAIN AND EARN:	MAINTAIN AND EARN:	MAINTAIN AND EARN:	MAINTAIN AND EARN:
25	MONTH1 → \$50	MONTH1 → \$100	MONTH1 → \$200
ER POINTS†	MONTH2 $\longrightarrow$ \$75 MONTH3 $\longrightarrow$ \$125	$\begin{array}{ccc} \text{MONTH2} & \longrightarrow $150 \\ \text{MONTH3} & \longrightarrow $250 \end{array}$	MONTH2 → \$300 MONTH3 → \$1,000



## 透過銀級晉階獎金達到星級

Reaching Star with Silver Bound
Earning your first Silver Bound reward





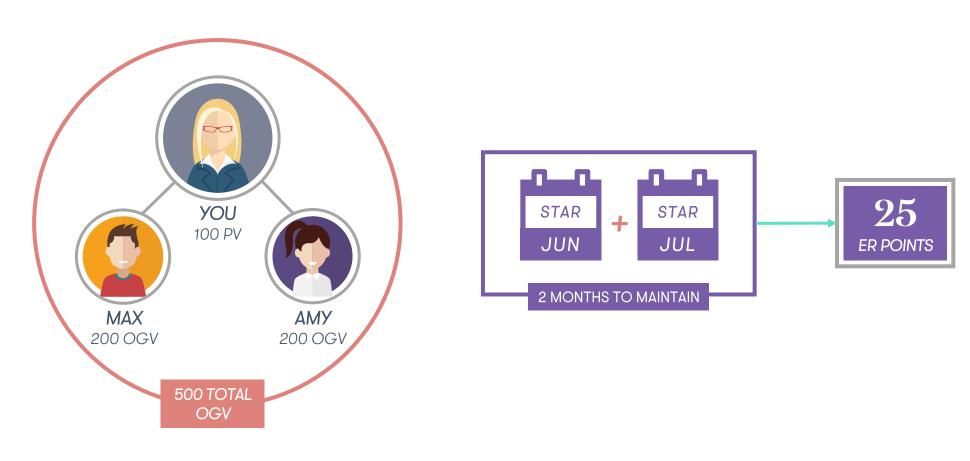




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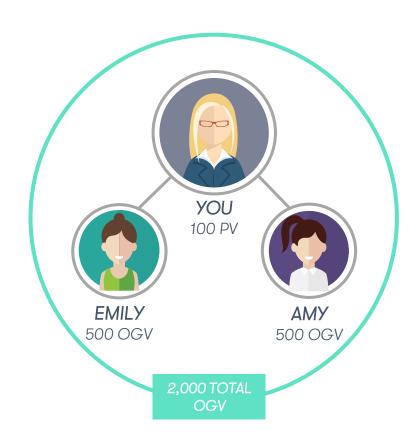


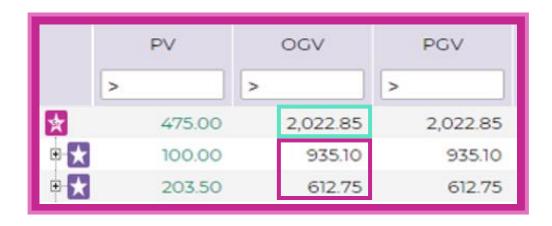


## 透過銀級晉階獎金達到高層星級

Reaching Senior Star with Silver Bound

Building on your success





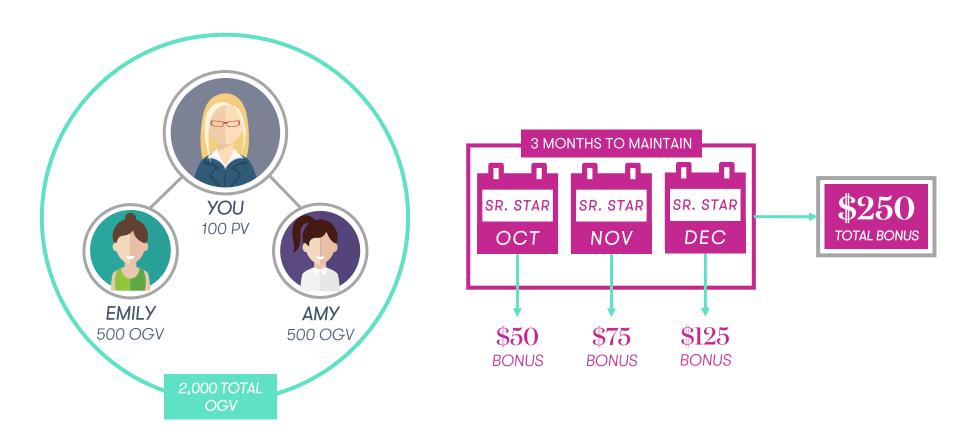




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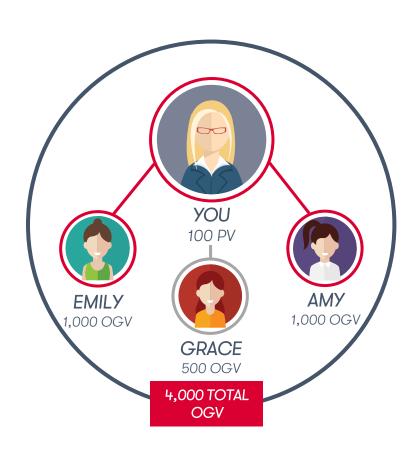




## 透過銀級晉階獎金達到總監級

### Reaching **Executive** with Silver Bound

Growing your team





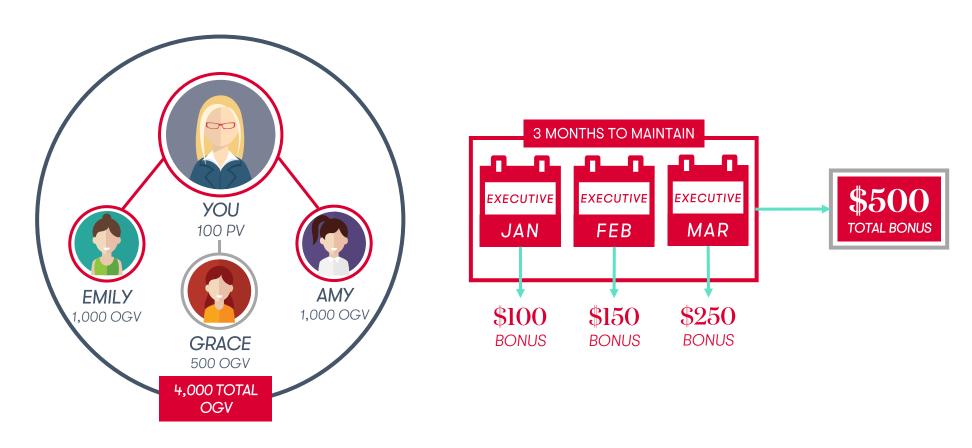




## 透過銀級晉階獎金達到總監級

Reaching **Executive** with Silver Bound

Growing your team

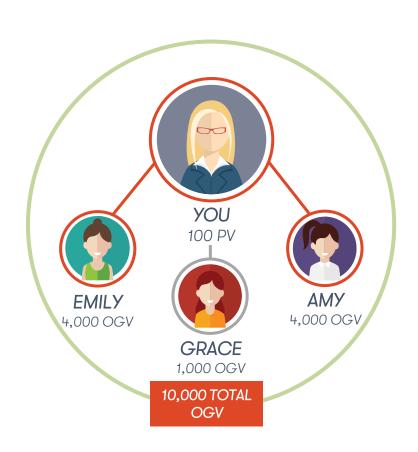




### 透過銀級晉階獎金達到銀級

Reaching Silver with Silver Bound

Setting yourself up for future success





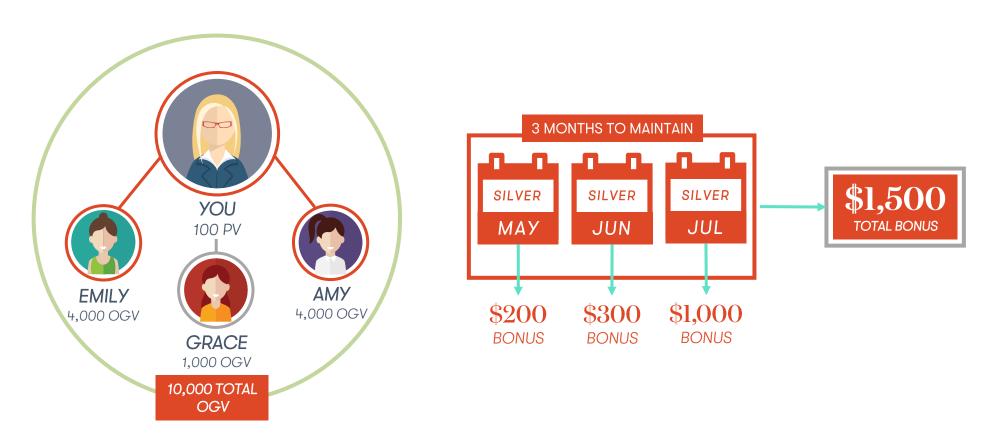




## 透過銀級晉階獎金達到銀級

Reaching Silver with Silver Bound

Setting yourself up for future success





## 我可以獲得銀級晉階計劃的哪一個獎金?

Which Bonus am I Eligible For?

Month you Achieved your Current Highest (Max) Rank

> Your Current Highest (Max) Achieved Rank

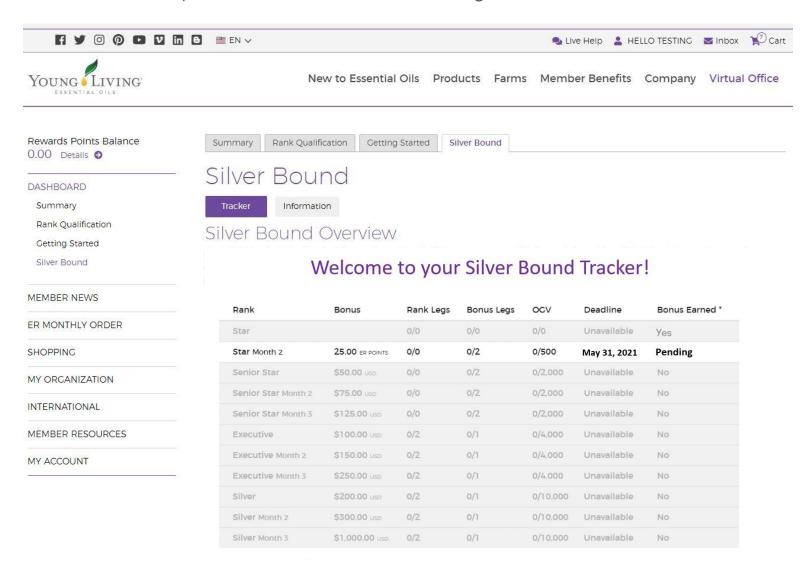


which bonus and i Englishe Pol :							
	DECEMBER JANU	ARY FEBRUARY	MARCH	APRIL STATUS			
New Member			$\otimes$	Silver Bound Star Bonus Period Month 1			
Member (Max rank as of March 1, 2021)	Enrolled in February 2021	or earlier		Clock starts for the Senior Star Bonus when you hit Star			
New Star			$\otimes$	Silver Bound Senior Star Bonus Period Month 1			
Star (Max rank as of March 1, 2021)	Enrolled in February 2021	or earlier —		Clock starts for the Executive Bonus when you hit Senior Star			
New Senior Star			igotimes	Silver Bound Executive Bonus Period Month 1			
Senior Star (Max rank as of March 1, 2021)	Enrolled in February 2021	or earlier 💮		Clock starts for the Silver Bonus when you hit Executive			
New Executive			$\boldsymbol{\varnothing}$	Silver Bound Silver Bonus Period Month 1			
New Executive (Max rank Executive on April 1)		Ø		Silver Bound Silver Bonus Period Month 2			
New Executive (Max rank Executive on April 1)	€	<b>5</b>		Silver Bound Silver Bonus Period Month 3			
New Executive (Max rank Silver+ on April 1)	€	<b>⊗</b>		Not eligible			
Executive (December 2020 or earlier)	<b>◄</b> ⊗			Not eligible			
New Silver			$\boldsymbol{\varnothing}$	Not eligible			
Silver (Max rank as of March 1, 2021)	Enrolled in February 2021	or earlier ————————————————————————————————————		Not eligible			

# 追蹤你的進程

### **Tracking your Progress**

Updated Silver Bound tracker in your Virtual Office





## 常見問題

### **Frequently Asked Questions**

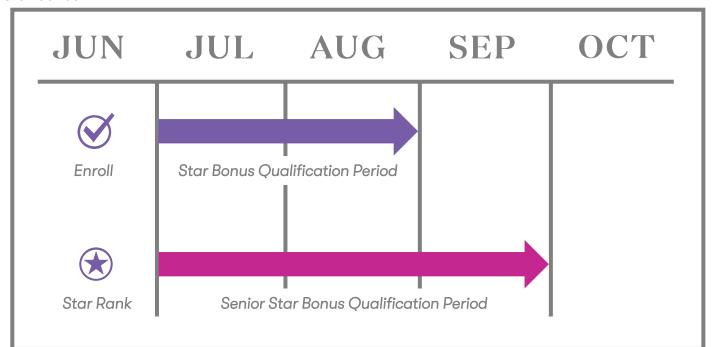
#### 我可以同時爭取獲得兩項或以上銀級晉階獎金嗎?

可以。每項銀級晉階獎金的達標期,將從您達成上一個合資格級別之後的月份開始。

例如會員C在6月加入Young Living,購買了700PV的貨品並達成星級。會員C現在有2個月的時間爭取獲得銀級晉階獎金之星級獎金(7月及8月)。由於他/她於6月首次達成星級,其銀級晉階獎金之高層星級獎金的達標期亦同時在7月開始。他/她現在有3個月的時間(自7月起)達成高層星級獎金的要求:

#### Q. Is it possible to be working toward two or more Silver Bound bonuses at the same time?

A. Yes. Each Silver Bound qualification period will begin the month after you achieve the pre-qualifying rank. For example, Jason joins Young Living in June, purchases 700 PV, and achieves the rank of Star. Jason now has two months to reach the Silver Bound Star bonus (July & August). Because he achieved Star for the first time in June, Jason's qualification period for the Silver Bound Senior Star bonus also starts in July. He now has three months (from July) to achieve the requirements for the Senior Star bonus:





## 常見問題

#### **Frequently Asked Questions**

如果我錯過其中一項銀級晉階獎金,我下一項獎金的達標期會從何時開始?

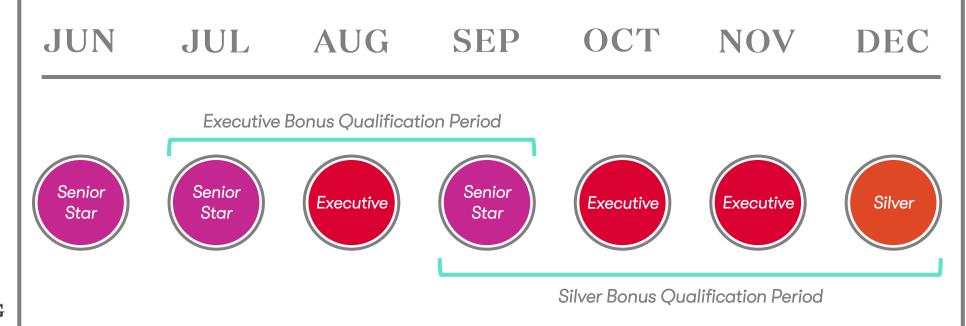
每項銀級晉階獎金的達標期,將從會員達成相應的起步級別之後的月份開始。

例如會員E在6月達成高層星級,他/她現在有3個月的時間爭取獲得銀級晉階獎金之總監級獎金(7月、8月及9月)。他/她在8月份的佣金支付級別為總監級,但未能達成銀級晉階獎金計劃的全部要求。會員E在9月份的佣金支付級別回落至高層星級,因此未能獲得總監級獎金。由於會員E在8月份的佣金支付級別為總監級,他/她的銀級獎金達標期會在9月開始。會員E有4個月時間達到銀級獎金的各項要求(9月、10月、11月及12月)。

Q. If I miss qualifying for one of the Silver Bound bonuses, when does the qualification period for my next bonus begin?

A. Each Silver Bound qualification period starts the month after you achieve the pre-qualifying rank for the first time.

For example, Brenda achieves the rank of Senior Star in June. She now has three months to fulfill the requirements for the Silver Bound Executive bonus (July, August, and September). Brenda is paid as an Executive in August but does not meet all of the Silver Bound bonus requirements. Brenda drops back down to Senior Star in September and therefore does not earn the Executive bonus. Because Brenda was paid as an Executive in August, her qualification period to earn the Silver bonus starts in September. Brenda has four months to fulfill the requirements for the Silver bonus (September, October, November, and December):





### 常見問題 Frequently Asked Questions

# 如我未能在第2個月維持達成獎金要求而無法獲得第2個月的獎金,但在第3個月又再次達到要求,那麼我在第3個月能獲得多少獎金?

由於銀級晉階獎金之高層星級獎金、總監級獎金和銀級獎金是按順序支付的(特定順序),所以,如會員在維持期的第2個月未能達標,但之後又在維持期的第3個月達標,則會獲得第2個月的獎金。請參閱下方的例子。這名會員未能獲得總監級第2個月的獎金,因此,總監級的第3個月獎金變成 150美元。

#### Q. If I don't maintain my ranks Silver Bound requirements in month 2, but requalify in month 3, what will my bonus payout be?

A. As an example, if you're going for the Silver Bound Senior Star bonus and you meet the qualifications within the time frame (i.e., 3 months from hitting Star for the first time), you'll earn the month 1 bonus of \$50. However, in month 2 you aren't able to maintain the rank and Silver Bound requirements, so no bonus is earned. Now for month 3 you requalify as a Senior Star with the Silver Bound requirements and earn your final bonus. You would qualify for the bonus you missed in this scenario—\$75—not the standard month 3 bonus of \$125. See below for a visual of how this works:

